



Martello Risk

# Our unique risk approach for an evolving industry

Martello Risk has developed a new approach to risk management in response to the complex challenges facing today's mineral extraction industry.

Reduced demand globally and falling commodity prices have increased the pressure to cut costs. It's a tough trading environment – one that requires a totally new way of thinking about and mitigating risk.

Our model takes a broad view. Where some consultancies might focus on reputational, political or physical risk, we focus on each of them and on ways to improve profitability. It's a unique solution tailored to meet the needs of an evolving industry.

Our experience  
is your confidence

# Coordinated, holistic, effective

We take an integrated approach to the three key 'above ground' challenges facing extraction companies operating in difficult or dangerous environments. We help them to think strategically about risk, put robust mitigation plans in place and reduce their associated costs.

## 1 Securing and maintaining your Social License to Operate (SLTO)

We help companies to think, plan and act strategically in order to secure and maintain their all-important SLTO.

## 2 Mitigating risk with a joined-up plan

Geo-political, social, reputational and physical risks – we put joined-up plans in place that enable our clients to mitigate each of them.

## 3 Reducing the Total Cost of Risk (TCOR)

Material savings on insurance (often at least 2% of turnover) are just one of the areas where we can reduce TCOR materially and improve profitability.

# Due diligence and business intelligence offering

Martello Risk also conducts in-depth research tailored to answer specific questions raised by our clients in order to provide them with strategic advice on critical issues. We do this using a global network which enjoys access to experts and key decision makers. The information gathered from this network is corroborated, analysed and assimilated in-house and is then formulated into accurate and confidential assessments for corporations, regulatory bodies and financial institutions.



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